

# Manor Royal News

THE OFFICIAL NEWSLETTER OF THE MANOR ROYAL BUSINESS DISTRICT

Issue 17

*Be part of it!*

Spring issue 2016



## Featured in this issue:

- BID Mid Term Survey launched
- Major BID projects begin
- Security Update



Manor Royal celebrates 66 years!  
Showcase Picture Special



**MANOR ROYAL**  
BUSINESS DISTRICT  
CRAWLEY & GATWICK

Produced and made possible by the  
Manor Royal BID

Inside Track • News • Views • Interviews • Offers • Events

# Chairman's Message



Welcome to the Spring issue of Manor Royal News that has been written in the days following a successful and engaging Showcase event at Virgin Atlantic's The Base.

It was satisfying to see such a good turnout and shows to me the level of interest there is among Manor Royal businesses in seeing the Business District thrive. As I've said many times before, it is the enthusiasm of the companies and employees of Manor Royal that truly makes the difference to what we have signed up to accomplish through the Manor Royal BID.

As I hope was evident from the evening we are making good progress, which is by no means meant to imply

any complacency. There is always more to do. From the electronic voting on the night it would appear the focus of the BID is still in line with your expectations with 66% of people feeling the BID is focused on the right things and a heartening 96% declaring they are supportive of the BID.

We will continue to work hard to maintain these high levels of approval and to ensure the promises made in our BID Business Plan are kept. Never has this been more important as we enter the third year of our five year term. By now you all should have received the Manor Royal Business District Survey that can be completed on line or by hand and returned to BID Office.

The effort will be worth it and your feedback through the survey will be central to how we plan future activities and seek to influence our partners as we strive to improve the trading and working environment of Manor Royal.

Once again it was good to see so many of you at the Showcase and I look forward to our Know Your Neighbour event on the 18 May at the Crowne Plaza where we will reveal some of the early findings of the survey.

**Trevor Williams**  
Chairman, MRBD Limited

# A Hello from Henry



It was a pleasure to speak at the Manor Royal Matters event in November. The Business Improvement District continues to go from strength to strength. This was highlighted by the fact that the Manor Royal People's Park, Crawter's Brook, won a British Business Improvement Districts Proud Projects Award in 2015.

Earlier this year, I visited Hong Kong

and it was extremely insightful to meet with representatives from the British Chamber of Commerce and UK Trade & Investment in the British Consul General's Office out there. If any Manor Royal firms are looking to expand in the greater China region, please do not hesitate to let me know.

Crawley unemployment has fallen by more than 60 per cent over the last five years and this is not an accident. Companies such as those at Manor Royal have a vital role to play in economic growth. As my corporate constituents, if I can provide assistance then please let me know. Contact me at [henry.smith.mp@parliament.uk](mailto:henry.smith.mp@parliament.uk)

**Henry Smith**  
MP

# The Inside Track



The Spring issue of Manor Royal News is always the first of the New Year and 2016 has started with a real bounce following a busy winter period.

We have appointed contractors to undertake the Gateway 3 entrance improvement work and manufacture/install new signage; rolled out a new training programme following a successful pilot; organised a new event (Manor Royal Matters); picked up some more awards and invited tenders for the Green (soft) and Grey (hard) infrastructure audits and the planned travel and transport study. All this on top of running a successful Manor Royal Showcase event, Manor Royal People Forum and the latest Buy Manor Royal Opportunity morning.

We have also been laying the foundations for future work including devising the Manor Royal Business District Survey; working with our local authority partners to ensure the Business District is well placed in emerging strategic plans for the town; and researching a number of options for ensuring the sustainability of ongoing projects.

None of this is at all possible without the BID and the commitment of all those involved with it. We have two more years of this BID left and as far as I can tell it looks like they will be rewarding ones.

Best wishes  
**Steve Sawyer**  
Executive Director

For more news and views,  
visit the Manor Royal website at  
[www.manorroyal.org](http://www.manorroyal.org)

# Manor Royal Bid Launches Major Survey

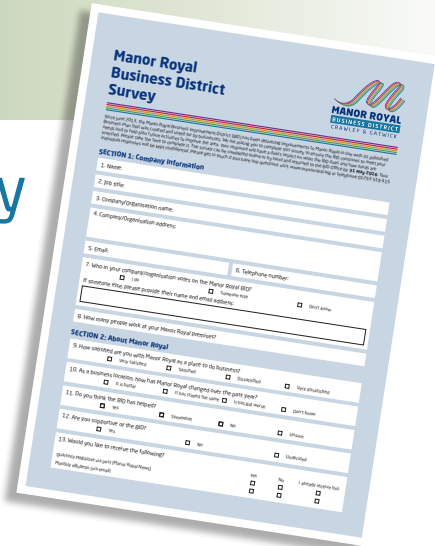
Manor Royal BID has launched a major survey which is asking for people's opinion on issues they may experience either as a business owner/manager or worker on Manor Royal Business District. Now in its 3rd year, the BID Board is keen to ensure its activities continue to meet the needs of local employers and their workers.

The feedback provided will help the BID Board understand whether the existing programme meets the different needs of people who work in the business district and prioritise future activities. Given there is no limit on what projects or services can

be provided through the Business Improvement District, the team is also keen to hear about new projects you would like to suggest.

BID Chairman Trevor Williams said: "This is a comprehensive survey which will take place from February to May 2016. We are contacting all levy payers to establish key issues and priorities for businesses within the business district area for the next five years."

The results of the survey will be available in May 2016, as the BID team is keen to ensure that its activities are open and transparent



and open to scrutiny by the levy payers and local authority partners.

If you would like to share your views, either complete the survey online via the Manor Royal website or complete a paper-based survey, available upon request from the BID office.

# Legal eagle lands at People Forum



More than thirty HR professionals from Manor Royal joined the BID's first People Forum of 2016 to hear from Nicole Humphreys of Acumen Business Law, who spoke about the latest legal updates to affect businesses and HR practice during 2016.

Delegates also heard from Clem Smith of Crawley Borough Council, who unveiled early plans to seek funding for a 'Gatwick Skills Laboratory' - a new centre which will help local people gain the skills needed by local businesses. Designed to provide meaningful conversations and best practice learning for those involved in the recruitment and management of people, the Manor Royal Forum meets quarterly. Our thanks go to Avensys who kindly hosted the event.

**The next People Forum takes place on 12 April, featuring Gary Miles of the Roffey Park Institute. Book online via the Manor Royal website.**

# Manor Royal Showcase

Manor Royal BID has helped kick-start 2016 for local businesses by hosting its annual showcase event. Around 120 local companies, business owners and policy makers came together at Virgin Atlantic's 'The Base' in Crawley, to find out more about the BID, meet new contacts and be inspired by the success of local firms who were invited to exhibit at the event.

Representatives from the Manor Royal BID Board and its partners were on hand to answer questions about how the BID is working to encourage local trade and maintain the area's profile as a premier business location.

Guests participated in an interactive question and answer session, ensuring their voice is heard about the future priorities of the BID.

Steve Sawyer, Executive Director of the BID said: "The theme for this year's event was celebration. We wanted to showcase those companies located on Manor Royal who are celebrating major milestones or anniversaries. It was also a good excuse to remind people that Manor Royal Business District is celebrating its own 66th anniversary this year!"



## Training opportunities extended



**CENTRAL SUSSEX COLLEGE**

Employees of companies located on Manor Royal Business District now have the opportunity to access high quality training at heavily discounted rates, thanks to the Manor Royal BID.

Following a successful pilot last year, the BID is rolling out a new subsidised training programme throughout 2016. The short courses are being delivered by Central Sussex College and cover a range of topics including health and safety

qualifications, digital and IT skills, and business development.

The sessions provide a cost-effective opportunity for companies to train their staff on the doorstep providing every person working on Manor Royal Business District with access to first-rate training at a fantastic price.

Andy Forbes, Executive Director of Business Development at Central Sussex College, said: "We are delighted to be working with the Manor Royal BID to offer a programme of high quality short training courses for Manor Royal businesses."



In addition to the bespoke programme, all Manor Royal BID levy payers can also receive a 20 per cent discount on short courses and 10 per cent discount on any professional courses delivered by Central Sussex College. Visit [www.manorroyal.org](http://www.manorroyal.org) to discover more.

## New volunteering programme

Sussex Wildlife Trust, the largest nature conservation charity in Sussex, is working with Manor Royal BID to conserve local wildlife and natural spaces in the business district.

The BID has been working in partnership with the charity for two years and, thanks to the help and support of many volunteers from businesses, the Trust spent several weeks at Crawter's Brook last year, making it a haven for wildlife and a wonderful greenspace for people to enjoy.

But both the BID and the Trust want to grow the partnership further and have agreed a business membership offer that is exclusive to Manor Royal BID companies. This will support the Trust's work across more than 30 nature reserves across Sussex and will help to create a richer environment that enables nature, people and the local economy to thrive.

Free volunteering dates at Crawter's Brook are set on Fridays 3 June, 1, 15, 29 July, 12, 26 August and 9 September. Email [anneweinhold@sussexwt.org.uk](mailto:anneweinhold@sussexwt.org.uk) to discover more. More details online.



## Subway revamp No. 2



Following the success of the subway upgrade at Woolborough Lane, the Manor Royal BID has now commissioned artists to rejuvenate the subway at Green Lane.

Companies on Manor Royal are being sought to help give this busy entrance to the Business District for cyclists and pedestrians a new lease of life by getting involved in some creative workshops to help steer the creative theme of the upgrade.

Artists are developing themes in keeping with the area and neighbouring businesses. If you would like to get involved in this project by hosting a workshop, please contact Sam Murray via [sam@manorroyal.org](mailto:sam@manorroyal.org)

### Manor Royal offices to homes debate on BBC

Manor Royal BID Executive Director Steve Sawyer and Board member Michael Deacon Jackson appeared on the BBC's Sunday Politics South East programme recently to comment on changes in the planning system that could have a significant impact on Manor Royal in the future. The programme highlighted the reform to the planning system that extends 'permitted development rights', which enables developers to convert offices and warehouses into housing.

Crawley Borough Council is also against this taking place on Manor Royal Business District and is in the

process of consulting on the introduction of an Article 4 Directive that will remove the automatic right for developers to make these types of changes. Until then developers are free to change the use of almost any building without having to make a formal planning application

Speaking to the BBC journalist Steve Sawyer said: "It's the application of the policy that's the problem. It is too blunt and it doesn't take account of local circumstances. The policy



allows speculative development to come forward in an unplanned way which means any housing, any place, anytime, regardless of its suitability for an area."

### Sculpture and Signage projects begin

Work has started on a significant Manor Royal BID project to improve one of the major entranceways to the business district which includes the installation of a piece of public art on the roundabout in front of Astral Towers at the junction of London Road and Fleming Way.

The design for the new sculpture is based on the Manor Royal 'M' and combines elements of engineering and manufacturing in the structure. Allen Scott Architects is the company behind the sculpture and they have described the project as "bold and ambitious".

Meanwhile following a competitive tender, Manor Royal based Fastsigns has been commissioned to produce

signs as part of the BID's wayfinding project. This will see new signage installed around Manor Royal in order to make it easier for visitors to navigate around the business district.

Over the next few months, people will see a 'family' of new signs erected across the business district, including welcome signs at the main entrances, new monolith signs with colour-coded zonal maps, lamp post banners in the colour of each zone and new vertical colour-coded road stands on the main roads.

As well as being financed and managed by the Manor Royal BID, both projects have also benefited from funding from the Crawley Area Transport package and from Crawley Borough Council.



# Security Audit

Manor Royal BID is working on a project to consider the future security needs of the business district. Although it is not a "high" crime area according to the reported crime statistics, security is an issue for Manor Royal businesses and there have been a small number of isolated incidents. Any new initiatives which might be rolled out in the future, would not seek to replace regular policing but to enhance and support the work of Sussex Police.

The establishment of a working group set up via the Manor Royal Business Watch Service is under consideration, potentially bringing together representatives from Sussex Police, Crawley Borough Council, the Manor Royal BID and Manor Royal business representatives.

If you have any concerns about security on Manor Royal or would like to get involved in this project, please contact Steve Sawyer at the BID office.

## Police and Manor Royal BID cracking down on crime by Paul Palmer, ANPR Manager, Sussex Police



The Manor Royal BID and Sussex Police have a strong partnership approach to crime prevention and reduction.

The installation of CCTV and Automatic Number-Plate Recognition cameras are the first of a number of projects being undertaken across the business district to significantly improve security.

The use of these cameras will bring major benefits to the local Sussex Policing team and Manor Royal BID, signifying that both parties are serious in their intent to work together to prevent and detect crime.

The data will be used by local intelligence teams to collect patterns of movement of suspect vehicles enabling the police to target known offenders. Their vehicles can be monitored in real time and police resources can be intelligently deployed to make an intervention if needed.

Where a crime is reported the investigation teams can also use the data collected to identify any suspect through the use of advanced analytical products. Data will also be shared with companies on Manor Royal to alert them of specific crime patterns and where appropriate, notify them of specific vehicles identified as being involved.

Manor Royal is taking the lead on this ground breaking approach, which is looked at by other consortiums as a model for successful partnership working with the Police.

## Update from David Padwick, Sussex Police



important intelligence. ANPR is all about one thing - denying criminals the use of the road to commit crime. It really does work.

My team has been working with Crawley Borough Council regarding the unacceptable behaviour of 'Car Cruisers'. This has involved taking enforcement action (seizing cars and dealing with criminal damage in a robust way). I am pleased that over the last month, Car Cruising has not been taking place. However, we must be vigilant - I know that the Car Cruisers have returned to the Halfords area and we are now taking action to challenge this.

I have been working with the BID on the business warden scheme which I believe will make a really positive contribution to reducing crime and the fear of crime. This scheme is not a replacement for the police, rather an enhancement. My policing team are going through a period of change and re-modelling as our budget from Central Government reduces.

The good news is that we will have a vibrant and hardworking Neighbourhood team and as soon as I have confirmation of the numbers and the names of the team who will be looking after the BID area you will be the first to know. Crawley is a low crime area and I intend to keep it that way.

As the District Commander for Crawley and Mid Sussex, I am delighted to be working with the BID to make Crawley an even safer place to live, work and visit. Since taking up my role in September last year, I have been really impressed with the desire of the BID to work in close partnership with my police team. For me it's really important that this relationship is honest and, from the BID point of view, challenging, to ensure the business community receives the best policing service.

The BID has been very proactive regarding crime prevention with the installation of ANPR, which will reduce crime but also give police

### Parking Audit On Track

Manor Royal BID has invited specialist companies to tender for a project to undertake a Travel and Transport Audit to cover the business district. The results will inform future actions and highlight areas of poor maintenance in need of attention, intervention or lobbying by the BID.

The audit is to be broad and will investigate all options to solve parking and congestion issues on Manor Royal, including considering the feasibility of new car parking sites. It is also hoped that a dialogue will take place with Gatwick Airport to consider connectivity issues between the airport and business district.

### Easit membership Proves Easy

In 2008, easit CRAWLEY was introduced to encourage businesses to adopt alternative and sustainable transport behaviours by offering discounts on trains, buses, car-sharing and many cycling initiatives.

And now, thanks to the success of the Manor Royal BID providing free membership, more than 6,000 staff based here on Manor Royal are signed up to the scheme!

Its success has been largely due to the variety of sustainable transport initiatives available to members. By bringing together the major employers in an area, easitNETWORK's generate a critical mass and so enable the introduction and use of initiatives that could not necessarily be taken up by one organisation alone.

So, if you would like your staff to benefit from 15% discount on their rail travel (including peak time and annual season tickets) plus further discounts on local bus services, many cycling initiatives and even £11K saving on the new Nissan Leaf electric vehicle - then please get in touch. Contact the easitTEAM on Tel: 01306 886677 or email: [info@easit.org.uk](mailto:info@easit.org.uk)

### BID chilled about winter weather



During the cold snaps in January and February, companies located on Manor Royal Business District could be reassured their employees' journeys to work were safer thanks to the Manor Royal BID.

Following an agreement with EFP Gritting, preparations were made to ensure that all the roads not gritted by the council around the business district remained fit for purpose in the event of a prolonged cold snap.

Road surface temperatures are closely monitored and the new service is activated when conditions suggest a risk of hoar frost/ice or snow that might cause disruption.

Steve Sawyer, Executive Director of the BID said: "Additional winter maintenance was one of the priorities identified by businesses at the start of the BID. Without the BID's contribution, these areas would not be gritted, resulting in potentially hazardous conditions."

Mark Bryant, Managing Director from EFP Gritting said: "We are delighted to work with the Manor Royal BID team and provide our gritting services to keep Manor Royal moving in wintery conditions. As a local firm, it is particularly rewarding to supplement the excellent work the BID is already doing to make Manor Royal a premier business location."

### 60-minute ticket



Bus operator Metrobus has launched a new ticket that allows people to board as many buses as they want within an hour in the metrorider zone.

The new 60-minute Metroride m-ticket can be purchased for £2.10 for an adult and is ideal for those who need to get across town but need to change between routes. This new ticket replaces the £2 single journey m-ticket. Further details of this offer can be found on [www.metrobus.co.uk](http://www.metrobus.co.uk)

## Kier Group Contract Wins

The Kier Group, the property, residential, construction and services firm which employs 86 people at its offices on Manor Royal, has been awarded a number of new contracts in recent weeks.

It has secured a £27.5m contract to design and build Elekta's new multi-million pound Cornerstone centre of excellence. It is hoped the facility for the world-leading manufacturer of treatment solutions for cancer and brain disorders will open in 2017.

Kier has also started work on a major new retail scheme at County Oak which will bring three frontline



household retailers to Crawley. The three acre site will comprise a single high quality retail building of 41,936 sq ft, which will be occupied by M&S Simply Food, Aldi and Smyths Toys.

The company has also submitted a planning application for a new grade

A office building totalling almost 60,000 sq ft at Manor Royal for CGG, a French-based geophysical services business. Crawley Borough Council is expected to make a decision on the project by early April.

Discover more at [www.kier.co.uk](http://www.kier.co.uk)

## Builders Beams

Builders Beams, based in Rutherford Way on Manor Royal, is working with Kier Crawley to deliver the new County Oak retail scheme at Acorn Park this summer. The structural steel fabricator has been supplying structural steelwork to the construction industry for more than 20 years.

Rob Bliss, Commercial Director for Builders Beams, said: "This is the first of three major projects that Builders Beams is involved in on the business district. We see it as a fantastic opportunity to be able to showcase our workmanship right on



our doorstep at Acorn Retail Park and develop even closer working relationships with one of our key clients in Kier Crawley."

To discover more, visit [www.buildersbeams.co.uk](http://www.buildersbeams.co.uk).



## College's Smart partnership

Smart Aviation, an independent aircraft charter company based on Manor Royal, has partnered with East Surrey College to promote its profession to the next generation.



Matthew Savage, Smart's Sales Director, is working closely with the college to provide students with work-based projects and an insight in to the workings of the industry.

The company aims to create a long-lasting partnership involving work experience placements, live business projects and hopes to see successful students joining the company as trainee brokers.

Discover more about Smart Aviation at: [www.smart-aviation.co.uk](http://www.smart-aviation.co.uk)

## New neighbours

A warm welcome goes to the team at BEW Electrical Distributors Ltd who have recently moved onto Manor Royal. The BEW branch network has expanded by opening at Oakwood Trade Park on Manor Royal. The company celebrated its opening with a special trade and calibration day in late January.

For more information visit [www.bewdirect.co.uk](http://www.bewdirect.co.uk)



### Greenstar Sparkles at 40

A Manor Royal firm that prides itself on its environmental approach to cleaning and customer service is marking 40 years of making local offices and businesses sparkle.

Manor Court based Greenstar Cleaners has been keeping clients happy ever since founder, Nigel Hesketh, started cleaning windows in Crawley in 1976. Today, the company is owned and run by husband and wife team Dean Clark and Nicki Hesketh.

In recent years, the company has grown consistently. Greenstar has more than 100 cleaners and around 90 clients from across the Gatwick Diamond area from Leatherhead to Brighton, including several Manor Royal firms.

Looking to the future, Dean said: "We are very lucky to have great staff and customers, hopefully this will continue for the next 40 years!"



### B&CE announces new local sponsorships

Crawley Town Football Club has been tackling 2016 head-on with a bold new signing in the form of B&CE, the Manor Royal-based provider of The People's Pension. The firm, situated in Crawley for more than five decades, was unveiled in January as the new sponsor of the East Stand, which has been renamed 'The People's Pension Stand'.

The People's Pension is the largest private sector multi-employer pension scheme in the UK with 1.8 million members and nearly 12,000 employers signed up nationwide.

Patrick Heath-Lay, Chief Executive Officer of B&CE, said: "Crawley Town FC plays a really important role in the Crawley community, and we're looking forward to being part of its bright future."

Meanwhile, B&CE has also been unveiled as a sponsor for the Young Start-up Talent scheme. B&CE's Director of People and Premises, Zoe Wright has joined the Gatwick judging panel this year. Zoe is responsible for designing and implementing people strategies across the business.



### Bishop's Move Delivers 3,000 Charity Bags

The team from Bishop's Move's branch in Manor Royal has supplied more than 3,000 bags of unwanted items, valued at more than £50,000 to The Children's Trust over the past year, through its 'De-clutter Service'.

Launched in 2012, the removal company's scheme collects unwanted items from people moving home on behalf of the charity. The money raised from these donations supports The Children's Trust services which include rehabilitation, education, therapy and care for children with severe brain injuries.

Steve Littler, Bishop's Move Area Manager, said: "Working with The Children's Trust has been a humbling experience. We are very appreciative

to have been given the opportunity to do our bit and support so many inspiring children and their families."



## Five-a-day pedal fun

Staff at Varian Medical Systems were invited to pedal their way to their five-a-day to mark World Cancer Day 2016. Two 'Move n Smooth' bikes were installed at the Gatwick Road business and employees made their own fruit juices thanks to the pedal-powered blenders attached over the front wheel of each bike.

World Cancer Day, which is held annually on 4 February, is a very significant date in Varian's calendar, resonating closely as it does with the pioneering radiotherapy and the

radiosurgery work of this world-leading company.

Nick Moritz, UK Financial Director, told Manor Royal News that Varian was committed to the wellbeing of staff. "Working in the medical industry, we are vitally aware of the many small steps we can all take to improve our fitness and longevity," he added. "Healthy lifestyle choices play a vital part in promoting mental and physical fitness and I am delighted that so many staff participated in this fun but symbolic activity."



## Churchill Court opens for business

Manor Royal's latest newly refurbished Grade A office at one of the most prominent locations in the Business District is available to let. Situated directly opposite the award-winning Crawter's Brook

People's Park, there is some 27,217 sq ft of available space at Churchill Court.

Discover more about this refurbishment at [www.churchillcourtcrawley.com](http://www.churchillcourtcrawley.com)



## Free health 'MOT'

Weightmasters, a leading retailer of Food Supplements based on Faraday Road, is offering free health talks and private one-to-one consultations, with a qualified nutritionist for employees of Manor Royal BID companies. Flexible appointments times are offered on company premises. Call 0208 588 9657 for details.

## University seeks professional placements for students

The University of Brighton is looking for professional placement opportunities for its students in the Gatwick Diamond and surrounding area. Placements are for pre-agreed durations, varying from two-three months, to a whole year across all sectors.

Whatever your business or company size, a placement student can bring many advantages to your organisation:

- a high-calibre employee who is motivated to perform well
- fresh, innovative ideas
- flexible way to resource a short-term project
- cost effective graduate recruitment

Business Development Manager Susannah Davidson said: "Employability is a key issue for graduates and being able to spend time in the workplace, gaining first-hand experience and putting their skills into practice is extremely valuable preparation for their entry into the world of work."

For more information contact Chantal Batchelor on 01273 643 098 or email [businesshelpdesk@brighton.ac.uk](mailto:businesshelpdesk@brighton.ac.uk)

## Pizza Anyone?



Keith Pordum, Vice Chair of the Manor Royal BID has given up thoughts of retirement to launch his latest idea, Bon Appetit's 'Let's Pizza' service. His Bon Appetit hot food vending service offers 26 food selections, but misses one product that most people love - PIZZA!

Keith is putting this right with his new 'Let's Pizza' kiosk. It is a pizza making kiosk where you can see the pizza being made! The ingredients are fresh; the pizza base is kneaded, toppings are added and then it is served in a box within three minutes. It will make everyone's favourite takeaway accessible 24/7.

Contact Keith on 01293 426688 to find out more.

## Plans for huge warehouse

Developer Barwood Capital and Goya Developments, a warehouse development company, has purchased a 2.2 acre site in Rutherford Way with intentions to construct a new warehouse. A planning application has been submitted to gain permission to speculatively construct the 55,000 square foot industrial warehouse called Gatwick 55. Colliers, Lambert Smith Hampton and Stiles Harold Williams will be the letting agents if planning permission is granted. Find out more at [www.gatwick55.co.uk](http://www.gatwick55.co.uk)



## Time to Review Your Energy Contracts?

UK Energy (Gas and Electric) prices tend to follow the global oil prices, which have been in the news regularly of late. In 2008, oil was trading at \$147 per barrel and wholesale gas was over £1 per therm. Today in 2016, oil is trading around the \$33 per barrel level and gas is at 32p per therm.

Any movement in oil will be followed by gas and electric price revisions, but movements up are usually instant and movements down often lag behind. So when is the right time to lock into new contracts?

The Manor Royal Procurement Hub, run by Auditel, is currently fixing long term contracts for many clients and are booking contracts to start up to 18 months ahead for those organisations that want to take advantage of low prices and fix costs now. Auditel is helping clients to measure and understand their energy consumption, advising on how to get the best rates and reduce operating costs.

For a no obligation review, contact Eddie Finch on 01293 344442.

## Basepoint's charity drive

The Basepoint Business Centre in Manor Royal was delighted to present three charities with cheques

totalling almost £3,000 recently. The centre, along with its sister sites in Haywards Heath and Shoreham, worked with Gatwick Diamond Business to raise £2,976 through various activities such as a spectacular charity ball and an endurance go-karting challenge.

The three charities supported by this fundraising

effort were The Olive Tree Cancer Support Centre, Golden Lions Children's Trust and Chestnut Tree House Children's Hospice. Each received £496 from the fundraising events, which Basepoint matched taking the total for each charity to £992.

Stephanie George, Centre Manager at Basepoint Crawley, said: "We are delighted to continue our support for our three nominated charities. These funds are taking us one step closer to completing this years' pledge to match fund £10,000 to each charity to support the essential services they provide."



# DATES FOR YOUR DIARY...

## Know Your Neighbour

**18 May (9.30am to 3pm)**  
**Crowne Plaza Hotel**

Manor Royal BID is bringing back its widely acclaimed 'Know Your Neighbour' event on Wednesday, 18 May at the Crowne Plaza Hotel, Crawley. Bookings are now being taken for Manor Royal companies to exhibit at the event, or attend as delegates.

The event, which last year attracted more than 60 exhibitors and 300 delegates, enables companies located on Manor Royal Business District to get to know each other, creating a stronger sense of community as well as boosting local trade.

As well as the free business exhibition, delegates will be able to attend three workshop sessions and undertake plenty of networking during the day.

This event is exclusively for companies located on Manor Royal Business District. If you represent a company based on Manor Royal Business District and would like to exhibit or attend the event, please book online via the events page on [www.manorroyal.org](http://www.manorroyal.org).

## Spring People Forum

**12 April 2016 (12 noon - 2pm)**  
**Avensys House, Fleming Way**



Join us for our second People Forum of 2016, designed to provide meaningful conversations and best practice learning for those involved in the recruitment, development and management of people on Manor Royal.

We are privileged to announce our guest for this session is Gary Miles, Director of the Roffey Park Institute's Strategic HR

Programme. In this interactive session, Gary will draw upon Roffey Park's research and practical experience of looking at the future of the HR function.

You'll also have the opportunity to network over a delicious buffet lunch. Reserve your free place without delay via the Manor Royal website.

## Discounted Training

The BID's training programme offers businesses significant discounts on courses. Book a course online or email [centralsussex.ac.uk/manor-royal](mailto:centralsussex.ac.uk/manor-royal)



Upcoming courses include:  
Microsoft Word 2007/2010 Intermediate (23 March)  
Delivering Excellence in Customer Service (29 March)  
Effective Negotiation (7 April)  
Microsoft Excel 2007/2010 for Beginners (13 April)  
Manual Handling Principles (19 April)  
Employment Law Made Practical (21 April)  
Marketing for Small Businesses (27 April)  
Fire Safety Principles (4 May)  
Microsoft Excel 2007/2010 Intermediate (11 May)  
New to Team Leading (18 May)  
First Aid at Work (19 May)  
Making the Best of Social Media for Business (27 May)  
Working Safely (15 June)  
Essential Sales Skills (22 June)

Our thanks go to the following companies who are kindly providing venues for the training: Avensys, B&CE, Chemigraphics, Doosan, Eden Springs, Varian Medical Systems and Welland Medical.

## Summer Football

**2 June (6pm - 8pm)**  
**K2 Crawley**



With UEFA Euro 2016 just around the corner, why not help your business warm up before England's campaign begins in France this summer by taking part in the Manor Royal summer football tournament.

Manor Royal BID works in partnership with the Freedom Leisure Football in the Community Team and Sussex County FA to organise the event, which will return to the astroturf pitches at K2 Crawley on Thursday, 2 June.

The 6-a-side football tournament, organised exclusively for Manor Royal businesses, will kick off at 6pm with the group stages scheduled to finish at 8pm. Sixteen teams are being sought to ensure there are four groups of four teams with the cost per team fixed at £25, which is payable to K2 Crawley.

If you wish to enter, contact Dave Downey on 01293 585 367 or email [dave.downey@freedom-leisure.co.uk](mailto:dave.downey@freedom-leisure.co.uk)

*Be part of it!*

## KEEP IN TOUCH

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